



## Franchise Value Proposition

There is something  
unique about  
Consult

Our people, our processes and our value propositions are aligned to ensure long-term financial success for clients and financial advisers. We achieve this while creating an environment that fosters growth, innovation, teamwork, and professionalism. Our franchise support model has been carefully designed to assist financial advisers in transitioning into the new world of financial advice. We want to become your partner in building a successful and sustainable advisory practice, fit for the future.

## About Consult

Consult is a large and well-respected financial planning and advisory group that provides independent and comprehensive financial planning and advice solutions, as well as bespoke investment management services to clients and their businesses.

**R 53.9 Billion**

Assets under Advice

**R 1.09 Billion**

Short-term Portfolio

**431**

Financial Advisers

**304**

Franchises

**300 000 +**

Clients

## Build and grow an advisory practice with Consult

We partner exclusively with financial advisers who are ready to embrace our culture and business ethos. In partnership with the Financial Planning Institute of Southern Africa (FPI), we raise the levels of professionalism in the industry with the shared vision of providing professional financial planning for individuals and businesses.

## What we offer

As a Consult financial adviser, you benefit from:



Access to  
Management  
and Centre  
of Excellence



Ownership and  
Independence



Protection for  
your Practice



Compelling  
Remuneration  
and  
Recognition



Technology  
and Tools



Practice  
Management  
- The Business  
Lab™



Comprehensive  
Solutions Set



Robust  
Financial  
Planning  
Process



Wealth  
Management  
Proposition

## Why Join Consult?

- Build equity while earning an income with our compelling remuneration model
- Grow your practice through capital assistance
- Build a sustainable and profitable business with a solid succession plan
- Run an entrepreneurial business backed by a reputable brand
- Successfully navigate compliance risks and requirements
- Tap into our team of experts and product provider network to offer truly objective advice
- Follow a robust financial planning model across all major and niche product categories, including high-net-worth wealth management
- Your success is our success. We get behind every franchise and support you throughout your journey.

## Contact us

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