

## Franchise Value Proposition

### There is something unique about Consult

Our people, our processes and our value propositions are aligned to ensure long-term financial success for clients and financial advisers. We achieve this while creating an environment that fosters growth, innovation, teamwork, and professionalism. Our franchise support model has been carefully designed to assist financial advisers in transitioning into the new world of financial advice. We want to become your partner in building a successful and sustainable advisory practice, fit for the future.

### About Consult

Consult is a large and well-respected financial planning and advisory group that provides independent and comprehensive financial planning and advice solutions, as well as bespoke investment management services to clients and their businesses.

**R 32 billion**

Assets under Advice

**311**

Financial Advisers

**223**

Franchises

**58 596**

Clients



### Why Join Consult?

- Build equity while earning an income with our compelling remuneration model
- Grow your practice through capital assistance
- Build a sustainable and profitable business with a solid succession plan
- Run an entrepreneurial business backed by a reputable brand
- Successfully navigate compliance risks and requirements
- Tap into our team of experts and product provider network (nationally and regionally) to offer truly objective advice
- Follow a robust financial planning model across all major and niche product categories, including high-net-worth wealth management
- Your success is our success. We get behind every franchise and support you throughout your journey.

### Contact us

#### MC Theart

General Manager: Cape Province and Free State  
Cell +27 (0)82 887 9337  
Email: mc.theart@consultm.co.za

#### Michael Vorster

Franchise Development Manager: KwaZulu-Natal and Eastern Cape  
Cell +27 (0)83 326 4747  
Email: michael.vorster@consultm.co.za

#### Keith Naidoo

General Manager: Gauteng  
Cell +27 (0)83 602 0002  
Email: keith.naidoo@consultm.co.za